

Your clients won't believe in SAP – until they run it.

ERPSIM TURNS YOUR MOST DIFFICULT CONVERSATIONS INTO WINNING OUTCOMES

Most SAP deals stall because stakeholders can't feel the value. ERPsim puts your prospects inside a live S/4HANA environment. They run a simulated company. They make real decisions. And they walk away convinced by their own experience.



You don't run it.

A certified ERPsim facilitator handles everything — setup, facilitation, debrief. You bring the client. They do the rest.



It runs on a real SAP S/4HANA.

Not a demo environment. Not a mockup. The actual system with real data, real analytics, real user interface.



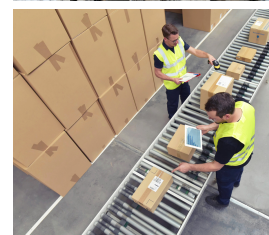
It runs in a few hours.

A competitive simulation workshop fits into a standard client session — no multi-day commitment required.



It's tailored to your client.

ERPsim scenarios are matched to your client's industry and the specific outcomes you're trying to land.



ERPSIM FITS ACROSS THE ENTIRE SAP CUSTOMER VALUE JOURNEY

Best entry point Discover	Best entry point Select	Adopt & derive	Influence & extend
Elevate conversations from features to outcomes. Turn prospects into active participants.	Accelerate alignment and decision-making. Build the business case through experience.	Give leaders and users the confidence they need before go-live and the fluency to sustain it long after.	Drive continuous adoption. Build a coalition of internal champions.

Five instances where ERPsim turns difficult conversations into winning outcomes

1

Reviving a stalled deal

Stakeholders are disengaged. Momentum is gone.

Run a short competitive simulation with key stakeholders. The live environment reignites executive attention, aligns cross-functional teams around shared outcomes, and creates urgency — without pressure.

→ **Passive evaluation becomes an active buying experience**

2

Overcoming “SAP is too complex”

Prospects perceive SAP as difficult to use or implement.

Let them manage a simulated company directly in S/4HANA. They experience Fiori and My Home in action, see how integrated processes work end-to-end, and build confidence fast — through doing, not listening..

→ **Fear replaced with firsthand familiarity**

3

Breaking down siloed decision-making

Finance, Supply Chain, and Procurement are evaluating independently.

Engage cross-functional teams in a simulation where outcomes depend on collaboration. Real-time interdependencies make the value of an integrated ERP impossible to ignore. Decision-makers shift from “not sure” to “when do we start?”

→ **Consensus built across the room**

4

Proving business value beyond slides

Traditional demos are passive experiences and often fail to show tangible outcomes.

Simulation scenarios are tied to real-world KPIs — profitability, service levels, inventory, sustainability metrics. Participants directly influence financial results. Cause and effect shows up instantly in the analytics.

→ **Business case strengthened, selection phase accelerated**

5

Differentiating SAP in a competitive evaluation

The prospect is comparing vendors and struggling to see real differentiation.

No competitor can replicate a live proof-of-value experience. ERPsim brings SAP's intelligent enterprise and AI capabilities to life in a real business context — not a brochure. It's the only demo that the prospect runs themselves.

→ **SAP positioned as the only platform that proves value, not just promises it**

Ready to bring ERPsim into your client's SAP journey?
Contact us and we'll match the right scenario to your client's needs.