

ERPsim™

Business simulation on a live SAP™ system

Build momentum for your digital transformation initiative

Your organization is thinking about or already implementing, upgrading or rolling out SAP S/4HANA. To ensure you reach your destination with minimal bumps in the road, or to get around those that are slowing your progress, you need to get all the key players on board and moving in the same direction.

Fuel your journey

ERPsim helps organizations galvanize and align teams behind their digital transformation initiatives, by giving them first-hand experience of the power and value of SAP S/4HANA, and awakening their understanding of their role and impact on your overall performance. With ERPsim, you demonstrate to your leaders the benefits that can be achieved, motivate them to champion the change, and prime them for success.

First-hand experience



In competing teams, participants collaborate with their colleagues to solve realistic business problems, using the live software and their communication skills to master processes and take decisions. In this way, they explore the capabilities of SAP S/4HANA.

Awakened understanding



In a role that may not be their own in real life, perhaps wearing multiple hats, they become aware that the only way to win is to communicate both up- and downstream. They begin to understand how integrated processes are, and that what they do can either accelerate or slow change.

Champions of change



With new perspective and new understanding, your key people become the ambassadors and heralds of change. Reassured of their place in the organization and with insight into the improved results they could achieve with S/4HANA, they actively support an initiative they now truly believe in, convincing others in their turn.

With ERPsim, your organization turns around resistance to change, thereby:

- Ensuring the success of your digital transformation initiative
- Keeping costs from spiralling out of control
- Enabling a clear roadmap for implementation or roll-out
- Breaking down functional silos
- Enhancing collaboration and strengthening relationships within the organization

What you need to know about ERPsim

Responsible for IT services?

- **A simulation that resembles you** – ERPsim comes in a range of scenarios, including distribution manufacturing, and the public sector, and uses a live SAP system to give participants a realistic experience.
- **Provoked insight** – Each simulation is broken into three, progressively harder challenges that close with a review session to encourage participants to reflect on the process and their role. The final debrief helps them envision a transformed business and embrace the change enabled by the software. It also helps them bring to light personal needs that complementary software can help with.
- **Easy to organize** – There are over 580 Baton-certified ERPsim instructors in 50 countries, facilitating sessions in 10 languages. Each session brings together between 20 and 25 participants in teams of three or four.

Responsible for Training and Change Management?

- **A window into a new reality** – ERPsim creates cognitive experiences that give users insights into how SAP S/4HANA connects to their jobs and to their impact on the company's performance. Everyone who participates has a full understanding of what S/4HANA involves.
- **A tool for change** – ERPsim's post-simulation debriefing allows participants to bring to light personal needs and discuss how the new system will help them solve real-life business issues, enabling you to identify ways to facilitate the transition for lines of business. ERPsim also converts participants into change ambassadors, making change readiness assessment unnecessary and resistance mitigation easier.
- **An indicator of performance gaps** – ERPsim helps identify areas for improvement in participants' leadership, communication, collaborative problem solving, and decision-making skills and points to how to fix them.

Overview of ERPsim

ERPsim™ is a live business simulation running on a real SAP® S/4HANA system:

- **Run your own business** – Each team runs their own company, making key business decisions while executing multiple business transactions such as planning, sales, marketing, procurement and finance.
- **Communicate to win** – ELive competition promotes an engaging, fun experience for all levels of employees from executives to new hires, and obliges them to collaborate and communicate to get ahead.
- **Understand the end-to-end process** – Participants experience the entire process from end to end, as well as the value of real-time analytics in a competitive business setting

Start turning resistants into ambassadors.

Request a callback from our sales team to begin fuelling your journey to digital transformation success with ERPsim.

Visit www.batonsimulations.com and click on DEMO in the top right-hand corner.

